

Rehearse Your Future:

"It happened on 3rd Shift"

"The temptation to give up, is at the highest level just when you are about to succeed".

A young and exciting employee who had just started working on 3rd shift after applying 7 times and with only a H.S. degree for the job, takes his nightly break...around 3am and starts to wonder around a significant size office building and stumbles into an open office which he starts to admire, it has a very nice desk, incredible carpeting and curtains, he looks around and sits down in the owners chair and just sits there dreaming of having an office someday. After a few minutes and kind of nervous he goes back to work on his 3rd shift which was from midnight to 8:30am.

About two weeks later he gets off his shift and wonders around the same area of the office to see if he could get a glimpse of the executive who works in that office, by chance he looks inside the office and the executive is actually sitting at his desk and catches him looking in and invites him in, there was some hesitation but gets the courage to walk in, they both introduce themselves, the young employee got a little nervous but was asked to have a seat.

The executive started to show interest and asked the young employee what he did for the organization, the response was "I work on 3rd shift", the executive immediately responded by saying "this is one of the most important shifts we have, without it we can't work in the mornings", the young employee was startled with how positive the executive responded and gave him a sense of confidence and made him feel wanted, he then asked what he did on 3rd shift, the executive again reiterated how important that job was as without it we can't work in the mornings.

Those few minutes seemed so simple but changed the employee's life and career forever: He was then asked where he wanted to be in 5 years, the young employee could not believe the interest this executive showed in him. As he thought about it, he responded that he wanted to grow with the organization, have a chance to progress and have a long-term career.

The executive responded with:

You can have it all if you only practice your **VRE**...the young employee moved up on his seat and said "**VRE**", please tell me what that is...he said your **VRE** if you practice it will allow you to achieve those goals you just mentioned and more.

I want you to know that the **VRE** did wonders and worked for me and now I wanted to work for you.

VRE:

You need to stay **V**ISIBLE

You need to stay **R**ESOURCEFUL and

You need to stay **E**SSENTIAL

These need to be practiced every day for it to really work.

If you practice these 3 things you can have a long career and be fulfilled, the organization is built around the VRE for advancement, its available to anyone who is serious about their future.

The young employee took it to heart and retired after a long career of 30+ years, with 27 different assignments, traveled to 30 countries and received his bachelor's and master's degrees without paying a cent. He's written two books and today he is Department Chair and Associate Professor at a local college.

Practice and invest in your **VRE**....don't neglect the easy things you can do to make an investment in yourself.

You decide.

<http://www.hectorray.com>